

UNITED STATES BANKRUPTCY COURT
DISTRICT OF MINNESOTA

**JOINTLY ADMINISTERED UNDER
CASE NO. 10-38652**

In re:

DUKE AND KING ACQUISITION CORP.,

Court File No. 10-38652

Debtors.

Court File Nos:

(includes:

Duke and King Missouri, LLC;

10-38653 (GFK)

Duke and King Missouri Holdings, Inc.;

10-38654 (GFK)

Duke and King Real Estate, LLC;

10-38655 (GFK)

DK Florida Holdings, Inc.)

10-38656 (GFK)

Chapter 11 Cases
Judge Gregory F. Kishel

**NOTICE OF HEARING AND MOTION TO CONVERT DEBTORS'
CHAPTER 11 CASES TO CASES UNDER CHAPTER 7**

TO: The Debtors and all parties listed on the attached certificate of service:

1. Bank of America, National Association (the "Bank"), pursuant to 11 U.S.C. § 1112(b)(1) hereby submits this motion ("Motion") to convert the Chapter 11 cases of Duke and King Acquisition Corp. et al. (collectively the "Debtors") to cases under Chapter 7, and gives notice of hearing herewith.

2. The Court will hold a hearing on this Motion at 9:30 a.m. on Monday, January 10, 2011, in Courtroom 2A of the United States Courthouse, 316 North Robert Street, St. Paul, Minnesota 55101.

3. Any response to this Motion must be filed and served by delivery no later than Wednesday, January 5, 2011, which is five days before the time set for the hearing.

UNLESS A RESPONSE TO THE MOTION IS TIMELY FILED, THE COURT MAY GRANT THE MOTION WITHOUT A HEARING UNDER LOCAL RULE 9013-2(f).

JURISDICTION

4. This Court has jurisdiction over this matter pursuant to 28 U.S.C. §§ 157 and 1334. This Motion is a core proceeding pursuant to 28 U.S.C. § 157(b)(2). Venue is proper in this district pursuant to 28 U.S.C. §§ 1408 and 1409.

5. The statutory basis for the relief sought in this Motion is 11 U.S.C. § 1112(b)(1). In support of the Motion, the Bank respectfully states as follows:

FACTUAL BACKGROUND

A. The Debtors' Restaurants.

6. On December 4, 2010 (the "Petition Date"), the Debtors filed voluntary petitions under chapter 11 in this Court. As the Debtors make clear in their first day papers, they are in the business of operating Burger King-franchised restaurants. (Notice of Hearing And Joint Motion For (I) Expedited Relief And (II) Interim And Final Orders (A) Authorizing Debtors' Use Of Unencumbered Cash Or, In the Alternative, Cash Collateral and (B) Granting Adequate Protection, [D.I. 8] (the "Cash Collateral Motion") at ¶ 12.)

7. In particular, Debtors Duke and King Acquisition Corp. ("D&K Acquisition") and Duke and King Missouri, LLC ("D&K Missouri") and together with D&K Acquisition, the "Franchise Debtors") operated 92 Burger King restaurants pursuant to various franchise agreements. (*Id.* at ¶ 40.)

8. In March 2010, Burger King Corporation ("Burger King") sued the Franchise Debtors for breach of post-termination obligations under certain of Burger King's franchise agreements. (*Id.* at ¶ 18.) To resolve this litigation, Burger King, the Franchise Debtors, and

certain of the Franchise Debtors' insiders, executed a Limited License Agreement on June 30, 2010 (the "Limited License Agreement"). (*Id.*) Under the Limited License Agreement, Burger King granted the Franchise Debtors a limited license to operate 52 of their franchised locations until December 30, 2010. (*Id.*) Debtors' counsel has informed the Bank that Burger King has agreed to extend this deadline to January 21, 2011. After this date, the Debtors will no longer have the authority to operate a majority of their locations as Burger King restaurants without further extensions from Burger King.

9. Additionally, as the Debtors' first day motions also make clear, the Debtors are unable to pay their post-petition obligations to Burger King as they come due, and each month the Debtors operate they continue to incur significant post-petition administrative expenses. (Cash Collateral Motion, at Ex. A.). Additionally, there is no possibility of a reorganization of the Debtors' existing business absent an influx of capital which has not been forthcoming. As a result, the Debtors intend to use the chapter 11 process to market and sell their assets.

B. The Bank's Credit Agreement.

10. The Bank is an interested party in this case by virtue of its status as a secured creditor. On November 1, 2006, the Bank and the Debtors entered into a credit agreement (as amended, the "Credit Agreement").¹ Pursuant to the Credit Agreement, the Bank loaned \$33,262,000.00 to the Debtors. As of the Petition Date, \$10,884,777.65 remained outstanding on account of principal, \$111,447.77 on account of interest and \$6,685.47 on account of fees and

¹ Copies of the Credit Agreement, the Security Agreement (as defined below) and various additional documents pertinent to the Bank's relationship with the Debtors are annexed to the Stipulation of Admissibility and Facts, dated as of December 7, 2010 (the "Stipulation") [D.I. 30]

expenses.² Additionally, as of December 3, 2010, the Debtors were liable to the Bank under a swap agreement dated as of November 10, 2006 in the amount of \$704,400.

11. The Debtors also executed a security agreement (as amended, the “Security Agreement”), pursuant to which the Debtors granted the Bank a security interest in, among other things, all of the Debtors’ inventory, accounts, equipment and supplies, licenses, contracts and leases, general intangibles, deposit accounts, negotiable collateral, furniture and fixtures, investment property, cash and miscellaneous items (including, all other property and assets of whatever type or description not included above), and all proceeds and products of the foregoing. The Debtors also executed leasehold mortgages with respect to a substantial number of their leased locations. The Bank perfected its security interests in the collateral by duly recording the leasehold mortgages and by filing UCC financing and fixture filings in the appropriate jurisdictions.

C. The Debtors Continue To Lose Money After The Petition Date.

12. The Debtors have suffered declining revenues and same store sales for the last two years. (Cash Collateral Motion at ¶ 17.) Additionally, their rights under the Limited Licensing Agreement end on December 30, 2010. (Stipulation at Ex. P.) However, the Debtors have informed the Bank’s counsel that, notwithstanding the stated expiration of the Limited License Agreement, Burger King has agreed to temporarily extend the Debtors’ rights under the Limited License Agreement until January 21, 2011. But, if Burger King fails to extend the Limited License Agreement in the future, the Debtors will no longer be able to operate their locations as Burger King restaurants.

² Of the amount outstanding, (i) D&K Acquisition is liable for principal in the amount of \$9,247,143.89, interest in the amount of \$110,285.81 and fees and expenses in the amount of \$6,413.28, and (ii) Duke and King Real Estate, LLC is liable for principal in the amount of \$1,637,633.76, interest in the amount of \$1,161.96 and fees and expenses in the amount of \$272.19.

13. Even if the Debtors can continue to operate as Burger King restaurants after January 21, 2011, their own pleadings demonstrate that they will operate at a substantial loss. In particular, the Debtors have only provided for the monthly payment of \$25,000 local advertising fees owing to Burger King under the Franchise Debtors' various franchise agreements and the Limited Licensing Agreement. (Cash Collateral Motion at Ex. A.) However, according to the Debtors' own estimates, these amounts accrue at approximately \$665,000 per month. (Cash Collateral Motion at ¶ 41.) The fees for each location are equal to a total of 8.5% of the *gross* monthly sales. (Stipulation, Ex. R at p. 5; Ex. P at pp. 4-5.) At the first day hearings, counsel for the Debtors admitted that the amount of post-petition royalties and national advertising fees owed to Burger King will continue to accrue at approximately \$640,000 per month. While Burger King may have agreed to defer payment of these royalties and advertising expenses, ultimately, if the Debtors hope to sell their business, they, or the purchaser, will have to cure these amounts.

14. Based on the Debtors' own budget, the Debtors anticipate they will have \$536,424 cash available on December 31, 2010. (Cash Collateral Motion, at Ex. A.) However, if the Debtors were to pay the \$640,000 of royalties and national advertising fees for the month of December rather than accruing such amounts, the Debtors' projected available cash on December 31 would be negative \$103,576. The Debtors' cash situation does not improve as the months go on. On March 25, 2011, at the end of their sixteen week budget, the Debtors anticipate having \$579,510 in cash on hand. (*Id.*) However, between the Petition Date and the end of March, 2011, approximately \$2,560,000 in Burger King royalties and national advertising expenses will accrue. If the Debtors paid those amounts rather than accruing them, they would

have a projected cash shortfall of \$1,980,490 by March 25, 2011. Based on the Debtors' own budget, they are incapable of paying their post-petition debts as they accrue.

15. Additionally, the Debtors have substantial outstanding capital expenditure obligations of approximately \$7-8 million pursuant to agreements with Burger King ("CapEx Liability"). Indeed, the Debtors admit that CapEx Liability has been a consistent drain on their performance. (Cash Collateral Motion at ¶ 16.) For example, store number 06609 has a CapEx Liability of \$318,000, and the aggregate CapEx Liability for the Debtors' eight worst performing stores is over \$2,000,000. *See* Store Valuation Analysis attached to this Memorandum as Exhibit A.

16. The Debtors' continuing failure to pay the CapEx Liability, or pay royalties and advertising fees as they come due, ultimately shifts these costs to the non-Burger King creditors, because any purchaser who wishes to operate a store as a Burger King restaurant will have to cure the Debtors' defaults under the related franchise agreement, including the Debtors' failure to make required capital improvements or pay royalties and advertising fees. Since the Debtors have no other funds with which to pay those liabilities, they will necessarily result in a reduction to the purchase price the Debtors can command for their assets and, therefore, a lower recovery for the creditors.

D. The Insider Guarantees.

17. As part of the various franchise agreements and the Limited License Agreement, Duke and King Holdings, LLC,³ Rodger Head, Robert Murphy, and Thomas Metzger (collectively, the "Insider Guarantors") all insiders of the Debtors, agreed to guarantee certain amounts owing to Burger King by the Franchise Debtors. (Stipulation, at Ex. P at p. 1, 5.)

³ Duke and King Holdings, LLC is 100% owner of DK Acquisition, which in turn owns the remaining Debtors.

These amounts include the royalties and advertising payments that the Debtors continue to accrue. (*Id.* at 5.) The Insider Guarantors' individual liabilities to Burger King provide a powerful incentive to manage these Chapter 11 cases for the benefit Burger King and to limit their own personal guaranty liability rather than manage the cases for the benefit of all creditors.

18. Permitting the Debtors to continue operating their poorly performing stores while accruing post-petition royalties and advertising payments benefits only Burger King and the Insider Guarantors. The Insider Guarantors have a strong incentive to see to it that all of the Debtors' restaurants – including the restaurants with negative sale values – remain open and are sold. In connection with such a sale, and the assumption and assignment of the related franchise agreement to the purchaser, the Debtors will have to cure any unpaid Burger King royalty and advertising fees – including prepetition royalties and advertising fees -- effectively eliminating the Insider Guarantors' personal obligations to Burger King. Likewise, Burger King benefits because all of its unpaid franchise fees and advertising expenses will get paid, it will continue to have operating Burger King franchise locations, and the new purchaser will pay the related CapEx Liabilities. Because the Debtors clearly do not have any ability to make cash payments for the royalties, national advertising fees, and other administrative expenses, the only way they will get paid is by the purchaser. Therefore, a purchaser will factor in those amounts when deciding how much it will bid for a restaurant location and reduce the cash bid for the restaurants by the amount of the CapEx Liabilities and royalties and national advertising expenses. The result is that the value of the stores to Bank of America and the bankruptcy estate will continue to decrease over time, especially with respect to the stores that already have a negative sale value.

E. No Intent Or Ability To Rehabilitate.

19. The Debtors do not intend to rehabilitate their businesses under Chapter 11. The terms of the Limited License Agreement require that the Franchise Debtors sell a majority of their operating locations. (Stipulation at Ex. P at p. 4, 6.) In addition, as the Debtors counsel has stated before this Court, the Debtors' ultimate intention is to arrange a sale of the Debtors' restaurant locations.

20. However, even if the Debtors did not intend to sell their restaurant locations, the Debtors' own cash projections show that any rehabilitation would be impossible if one includes the accruing royalties and national advertising fees.

21. It is in the best interest of the estate and the Debtors' creditors for the estate to be administered by an independent chapter 7 trustee who could monetize and distribute the Debtors' remaining assets subject to the Court's continued supervision and jurisdiction.

NOTICE OF WITNESSES

22. Pursuant to Local Rule 9013-2(c), counsel for the Bank gives notice that it may call Salvatore LoBiondo, Jr., Senior Managing Director for Marotta Gund Budd & Dzera, LLC, and Anthony D. Healey, Senior Vice President for the Bank, to testify regarding the matters set forth in this Motion.

RELIEF REQUESTED

23. Pursuant to 11 U.S.C. § 1112(b)(1), the Bank requests that the Bankruptcy Court

convert, for cause, the Debtors' chapter 11 cases to chapter 7 cases.

FAEGRE & BENSON LLP

Dated December 20, 2010

/s/ Michael F. Doty
Stephen M. Mertz (#212131)
Michael F. Doty (#0388303)
Christopher J. Harayda (#0390333)
2200 Wells Fargo Center
90 South Seventh Street
Minneapolis, MN 55402
Telephone: (612) 766-7000
Facsimile: (612) 766-1600

-and-

MORGAN LEWIS & BOCKIUS, LLP
Jonathan K. Bernstein
225 Franklin Street, 16th Floor
Boston, MA 02110-4104
Phone: (617) 341-7760
Fax: (617) 341-7701

Attorneys for Bank of America, N.A.

Exhibit A

Duke and King Acquisition

Store Valuation Analysis

10/28/10

Revised Scenario 11/4/10

Store #		Address	City	State	FA Expires	Lease Expires	TTM Period 10		SLEBITDA less		Estimated Sales		Est. Sale Price		Negative Net	
							Sales		Alloc G&A		Price		net of CapEx		Sales Price	
											4.0x Multiple		4.0x Multiple		4.0x Multiple	
BKG Close List (assumed)																
10748	678 West 14th Street	Chicago Heights	IL	5/21/2017	8/31/2025		638,085		25,000		(518,392)		(543,392)			
03203	4121 Sauk Trail	Richton Park	IL	6/29/2020	8/31/2025		872,775		58,000		(511,073)		(569,073)			
11143	120 Elm Street	Farmington	MN	9/29/2017	8/31/2025		686,261		25,000		(426,728)		(451,728)			
10725	1312 S. Madison Street	Webb City	MO	4/21/2017	12/31/2018	\$	534,761	\$	35,000	\$	(708,887)	\$	(743,887)			
09907	1710 Maiden Lane	Joplin	MO	11/10/2016	12/31/2018		718,099		35,000		(385,446)		(420,446)			
		Subtotal					3,449,980		178,000		(2,550,525)		(2,728,525)			
		Store Count					5									
Remaining D&K Close List																
00106	901 North Lake Street	Aurora	IL	2/27/2021	2/27/2021		946,767		75,000		(136,234)		(211,234)			
09744	1429 Main Street	Parsons	KS	5/10/2019	9/17/2028		772,071		75,000		(128,897)		(203,897)			
11751	808 S Illinois Avenue	Republic	MO	7/28/2018	1/7/2029		638,957		75,000		(221,833)		(296,833)			
08964	1220 E. Republic Road	Springfield	MO	6/6/2015	12/31/2018		813,285		35,000		(207,882)		(242,882)			
06609	3020 E. Sunshine Street	Springfield	MO	2/28/2010	12/31/2018		817,665		318,000		(156,181)		(474,181)			
01558	1411 S. Range Line Road	Joplin	MO	9/18/2010	8/26/2028		936,138		316,700		9,849		(306,851)			
04111	3500 South Moorland Road	New Berlin	WI	7/7/2014	7/7/2014		817,730		25,000		(183,919)		(208,919)			
11191	2789 Milwaukee Road	Beloit	WI	1/17/2018	1/17/2018		803,158		25,000		(132,496)		(157,496)			
		Subtotal					6,547,772		944,700		(1,157,594)		(2,102,294)			
		Store Count					8									
Additional Stores Not to be Sold																
05971	1710 DeKalb Avenue	Sycamore	IL	2/28/2010	8/31/2025		971,933		312,500		(187,553)		(500,053)			
05960	2001 Center Avenue	Janesville	WI	2/28/2010	8/31/2025		843,873		325,000		(17,995)		(342,995)			
04334	2423 Rockingham Road	Davenport	IA	8/31/2025	8/31/2025		945,628		325,000		23,065		(301,935)			
07204	1699 W. Jackson Street	Ozark	MO	8/13/2011	5/29/2028		838,277		320,000		28,094		(207,623)			
06030	1011 W. Central Avenue	Carthage	MO	2/28/2010	8/14/2028		959,885		310,000		129,175		(180,825)			
		Subtotal					4,559,596		1,592,500		14,767		(1,533,430)			
		Store Count					5									
Stores to be Sold																
09934	120 Meridian Drive	New Richmond	WI	7/23/2011	7/23/2011		703,746		125,000		(41,935)		(166,935)			
12757	1287 N Main St	River Falls	WI	10/15/2019	8/31/2025		861,492		25,000		(133,650)		(158,650)			
04857	822 Windsor Street	Sun Prairie	WI	2/27/2012	2/28/2012		856,484		40,000		(93,367)		(133,367)			
07557	8501 Springbrook Drive NW	Coon Rapids	MN	1/13/2012	8/31/2025		829,175		25,000		(108,150)		(133,150)			
06545	1022 E Blue Earth Avenue	Fairmont	MN	2/28/2010	8/31/2025		916,844		312,500		195,448		(117,052)			
12413	315 N. Massey Blvd	Nixa	MO	6/9/2019	2/28/2024		701,490		62,500		(46,680)		(109,180)			
04507	13840 Grove Drive	Maple Grove	MN	6/26/2015	6/26/2015		996,282		25,000		(63,596)		(88,596)			
07937	2411 Center Drive	Hudson	WI	6/17/2013	8/31/2025		1,060,062		60,000		(24,551)		(84,551)			
00437	1138 East State Street	Rockford	IL	9/8/2019	9/8/2019		1,038,814		75,000		(6,472)		(81,472)			
16573	2320 Route 34	Oswego	IL	6/1/2028	7/31/2028		1,111,536		-		(79,918)		(79,918)			
04122	5020 160th Street SE	Prior Lake	MN	7/14/2014	7/14/2014		881,144		25,000		(10,982)		(68,926)			
10234	7510 East State Street	Rockford	IL	9/18/2016	8/15/2011		944,284		25,000		(43,677)		(68,677)			
09366	400 Center Way	Janesville	WI	12/13/2015	8/31/2025		933,451		25,000		(29,761)		(54,761)			
04151	1150 East Highway 13	Burnsville	MN	9/30/2014	8/31/2025		1,032,535		25,000		(23,255)		(48,255)			
01764	2655 East Washington	Madison	WI	11/30/2016	9/30/2012		1,085,439		25,000		(5,720)		(47,879)			
00111	18459 South Halsied Street	Glenwood	IL	6/29/2020	8/31/2025		1,056,323		53,000		18,144		(34,856)			
09095	106 Ninth Avenue Circle South	Princeton	MN	6/1/2015	6/2/2010		774,426		25,000		16,372		40,488			
01747	209 Norris Drive	Ottawa	IL	5/31/2016	5/31/2011		984,313		227,500		239,866		12,366			
00255	913 West Lincoln Highway	DeKalb	IL	10/31/2016	11/1/2011		962,344		25,000		6,406		623			
05539	1101 S. Limit Avenue	Sedalia	MO	2/28/2027	7/30/2028		1,208,127		325,000		347,868		22,868			
01227	935 W. Kearney	Springfield	MO	2/28/2010	10/6/2028		1,164,492		300,000		329,076		29,076			
06590	1215 Gun Club Road	White Bear Lake	MN	2/28/2010	11/20/2014		1,190,095		263,577		70,115		16,882			
02641	2011 E Main Street	Albert Lea	MN	6/19/2018	8/31/2025		1,003,631		25,000		18,349		48,397			
09994	318 East Kraft Drive	Melrose	MN	8/27/2016	7/14/2011		827,415		25,000		101,844		76,844			
12250	925 Washington Ave SE	Minneapolis	MN	12/26/2018	12/31/2013		1,209,940		25,000		43,711		18,711			
09332	5358 West Broadway Ave	Crystal	MN	9/27/2015	8/31/2025		999,885		50,000		82,324		32,324			
04201	5231 N Brady Street	Davenport	IA	6/29/2020	8/31/2025		989,755		60,000		23,292		93,167			
04553	1501 NW 7th Street	Fairbault	MN	6/27/2025	6/30/2025		1,121,914		25,000		107,357		82,357			
04043	229 West Kimberly Road	Davenport	IA	6/29/2020	8/31/2025		988,329		65,000		36,471		80,883			

Duke and King Acquisition

Store Valuation Analysis

10/28/10

Revised Scenario 11/4/10

Store #	Address	City	State	FA Expires	Lease Expires	TTM Period 10		Total CapEx	SLEBITDA less		Estimated Sales		Est. Sale Price net of CapEx	4.0x Multiple	4.0x Multiple	Negative Net Sales Price
						Sales	Alloc G&A		Price	4.0x Multiple						
03792	4980 South 76th Street	Greenfield	WI	7/30/2017	7/31/2017	1,080,172		25,000	34,186		136,744		111,744			
09331	1317 Preacher Roe Blvd	West Plains	MO	10/15/2015	5/11/2020	889,913		65,500	43,773		175,092		109,592			
09256	255 Triangle Lane N Ste 2	Jordan	MN	8/20/2010	8/20/2010	961,951		125,000	42,241		168,963		43,963			
06299	10801 Bloomington Ferry Road	Bloomington	MN	7/22/2026	7/11/2026	1,018,267		25,000	42,532		170,128		145,128			
09993	10861 University Avenue NE	Blaine	MN	8/23/2016	7/14/2011	1,036,326		50,000	42,294		169,178		119,178			
10239	244 Grand Avenue	St Paul	MN	10/31/2016	8/31/2025	1,012,149		50,000	45,055		180,219		130,219			
11535	8481 SE Point Douglas Road	Cottage Grove	MN	2/19/2018	6/25/2011	1,036,610		65,000	47,222		188,887		123,887			
05357	1022 Kings Highway Street	Rolla	MO	2/28/2027	6/23/2028	1,020,698		50,000	52,810		211,240		161,240			
03232	3009 S. Campbell Avenue	Springfield	MO	6/29/2020	12/31/2018	1,304,263		60,000	42,768		171,073		111,073			
06270	8510 Edinburgh Center Drive	Brooklyn Park	MN	6/29/2020	8/31/2025	1,253,506		60,000	45,197		180,787		120,787			
11877	504 West Blackhawk Drive	Byron	IL	9/22/2018	8/31/2025	1,176,313		60,000	53,616		214,465		154,465			
01888	2624 Milton Avenue	Janesville	WI	1/17/2012	8/31/2025	1,113,425		40,000	57,693		230,772		190,772			
11682	38711 Tanger Drive	North Branch	MN	6/10/2018	8/31/2025	1,208,393		25,000	62,693		250,771		225,771			
02160	1385 Douglas Avenue	Montgomery	IL	8/31/2023	8/31/2013	1,176,202		25,000	64,829		259,317		234,317			
05713	1501 Weir Drive	Woodbury	MN	6/29/2020	10/23/2012	1,263,515		62,000	64,682		258,727		196,727			
08004	3333 Rice Street	Shoreview	MN	8/15/2013	8/31/2025	1,094,256		40,000	75,444		301,776		261,776			
03475	2138 N. Glenstone Avenue	Springfield	MO	6/29/2020	9/15/2028	1,084,727		41,900	78,763		315,052		273,152			
01326	2434 11th Street	Rockford	IL	11/29/2013	11/30/2028	1,030,222		25,000	84,498		337,990		312,990			
04513	1077 S. Jefferson Avenue	Lebanon	MO	3/31/2015	9/30/2014	1,213,102		25,000	78,678		314,711		289,711			
05591	2535 Division Street	North St Paul	MN	6/29/2020	7/18/2020	1,394,612		60,000	75,164		300,658		240,658			
06211	1222 Avenue of the Cities	East Moline	IL	2/28/2010	8/31/2025	1,199,467		312,500	90,064		360,257		47,757			
10284	695 7th Street East	St Paul	MN	9/27/2016	8/15/2011	1,365,981		25,000	85,549		342,196		317,196			
11243	1560 West 4th Street	Rush City	MN	12/31/2017	12/31/2012	1,125,073		25,000	98,039		392,157		367,157			
05012	2025 Northdale Blvd	Coon Rapids	MN	8/31/2025	8/31/2025	1,426,324		25,000	86,066		344,265		319,265			
01752	723 Shooting Park	Peru	IL	9/22/2026	9/22/2011	1,207,555		25,000	97,141		388,563		363,563			
05879	1830 Southwest Avenue	Freeport	IL	10/1/2010	8/31/2025	1,114,817		285,000	102,594		410,375		125,375			
08384	1911 S. Springfield Avenue	Bolivar	MO	5/17/2014	12/28/2024	1,135,662		60,000	108,497		433,987		373,987			
07444	735 Bridge Street	Owatonna	MN	8/12/2012	8/31/2025	1,209,809		25,000	106,112		424,446		399,446			
01060	1450 4th Street	Beloit	WI	10/31/2026	10/31/2026	1,223,605		25,000	107,134		428,535		403,535			
06530	7051 Tenth Street North	Oakdale	MN	2/28/2010	7/23/2014	1,352,654		255,181	103,164		412,658		157,477			
04297	4040 38th Avenue	Moline	IL	12/16/2014	6/30/2026	1,275,409		25,000	108,596		434,383		409,383			
07466	330 North Garden	Bloomington	MN	1/31/2011	1/31/2011	1,249,593		125,000	115,401		461,605		336,605			
09081	1409 4th Street NW	Austin	MN	6/29/2015	8/31/2025	1,221,040		40,000	121,853		487,413		447,413			
07203	525 S. National Avenue	Springfield	MO	9/11/2011	6/1/2028	1,329,485		310,000	129,009		516,037		206,037			
12281	2200 E. Austin Blvd	Nevada	MO	5/29/2019	12/17/2029	1,177,259		69,195	137,827		551,306		482,111			
08224	5105 Edina Industrial Blvd	Edina	MN	12/3/2013	8/31/2025	1,345,686		25,000	140,896		563,583		538,583			
09272	PO 264 403 Fire Monument Road	Hinckley	MN	7/19/2015	8/31/2025	1,478,727		25,000	136,611		546,446		521,446			
11284	1500 Stinson Blvd NE	Minneapolis	MN	1/9/2018	9/16/2017	1,422,757		60,000	139,979		559,915		499,915			
11049	3095 Gardner Edgewood Drive	Neosho	MO	9/15/2017	12/28/2029	1,216,178		63,900	159,527		638,108		574,208			
12415	875 E. Highway 60	Monett	MO	5/20/2028	11/5/2028	1,311,642		72,900	163,606		654,422		581,522			
13091	289 57th Avenue NE	Fridley	MN	3/2/2020	6/30/2026	1,780,334		70,000	156,088		624,350		554,350			
04116	2651 County Road I	Mounds View	MN	6/27/2014	6/30/2026	1,255,982		325,000	181,678		726,713		401,713			
06615	1318 Riverfront Drive	Mankato	MN	2/28/2010	8/31/2025	1,475,110		272,500	194,109		776,435		503,935			
11254	9896 Norma Lane	Woodbury	MN	12/13/2017	12/31/2012	1,505,364		25,000	222,823		891,291		866,291			
04009	14251 Nicollet Avenue	Burnsville	MN	6/29/2020	8/31/2025	1,777,491		40,000	217,653		870,610		830,610			
						Subtotal		5,959,653	4,791,112		19,164,447		13,204,794			(1,476,224)
						Store Count		74								

UNITED STATES BANKRUPTCY COURT
DISTRICT OF MINNESOTA

**JOINTLY ADMINISTERED UNDER
CASE NO. 10-38652**

In re:

DUKE AND KING ACQUISITION CORP.,

Court File No. 10-38652

Debtors.

Court File Nos:

(includes:

Duke and King Missouri, LLC;

10-38653 (GFK)

Duke and King Missouri Holdings, Inc.;

10-38654 (GFK)

Duke and King Real Estate, LLC;

10-38655 (GFK)

DK Florida Holdings, Inc.)


10-38656 (GFK)

Chapter 11 Cases
Judge Gregory F. Kishel

Verification

I, Salvatore LoBiondo, Jr., Senior Managing Director for Marotta Gund Budd & Dzera, LLC, declare under penalty of perjury that the facts set forth in paragraphs 12-15 of the foregoing Motion To Convert Debtors' Chapter 11 Cases To Cases Under Chapter 7 are true and correct according to the best of my knowledge, information and belief.

Dated: December 20, 2010



Salvatore LoBiondo, Jr.
Senior Managing Director
Marotta Gund Budd & Dzera

UNITED STATES BANKRUPTCY COURT
DISTRICT OF MINNESOTA

**JOINTLY ADMINISTERED UNDER
CASE NO. 10-38652**

In re:

DUKE AND KING ACQUISITION CORP.,

Court File No. 10-38652

Debtors.

Court File Nos:

(includes:

Duke and King Missouri, LLC;
Duke and King Missouri Holdings, Inc.;
Duke and King Real Estate, LLC;
DK Florida Holdings, Inc.)

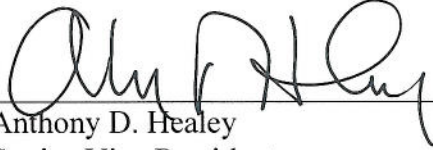
10-38653 (GFK)
10-38654 (GFK)
10-38655 (GFK)
10-38656 (GFK)

Chapter 11 Cases
Judge Gregory F. Kishel

Verification

I, Anthony D. Healey, Senior Vice President for Bank of America, N.A., declare under penalty of perjury that the facts set forth in paragraphs 10-11 of the foregoing Motion To Convert Debtors' Chapter 11 Cases To Cases Under Chapter 7 are true and correct according to the best of my knowledge, information and belief.

Dated: December 20, 2010



Anthony D. Healey
Senior Vice President
Bank of America, N.A.

UNITED STATES BANKRUPTCY COURT
DISTRICT OF MINNESOTA

**JOINTLY ADMINISTERED UNDER
CASE NO. 10-38652**

In re:

DUKE AND KING ACQUISITION CORP.,

Court File No. 10-38652

Debtors.

Court File Nos:

(includes:

Duke and King Missouri, LLC;

10-38653 (GFK)

Duke and King Missouri Holdings, Inc.;

10-38654 (GFK)

Duke and King Real Estate, LLC;

10-38655 (GFK)

DK Florida Holdings, Inc.)

10-38656 (GFK)

Chapter 11 Cases
Judge Gregory F. Kishel

**MEMORANDUM IN SUPPORT OF MOTION TO CONVERT DEBTORS'
CHAPTER 11 CASES TO CASES UNDER CHAPTER 7**

FACTUAL BACKGROUND

The facts upon which this memorandum is based are set out in the Motion and incorporated herein. Capitalized terms used herein and not otherwise defined are defined in the Motion.

LEGAL ARGUMENT

The Supreme Court has noted that “[t]he preservation of business enterprises must not be at the expense of creditors.” *Case v. Los Angeles Lumber Prods. Co.*, 308 U.S. 106, 119 n.14 (1939) (citation omitted). Section 1112(b)(1) of the Bankruptcy Code provides that the court, on request of a party in interest, *shall* convert or dismiss a case

under chapter 11 to a chapter 7 case absent unusual circumstances if the movant establishes “cause.” Section 1112(b)(4) sets forth a non-exhaustive list of factors constituting “cause” for the court to evaluate in determining whether to convert a case from chapter 11 to chapter 7. Here, cause exists to convert the Debtors’ chapter 11 cases to cases under chapter 7 because of (i) the substantial or continuing loss to or diminution of the estate and the absence of a reasonable likelihood of rehabilitation and (ii) the presence of other equitable factors favoring conversion.

A. The Debtors are Suffering Continual Losses, Cannot Operate Profitably, and There is No Reasonable Likelihood of Their Rehabilitation.

Section 1112(b)(4)(A) of the Bankruptcy Code provides that a “substantial or continuing loss to or diminution of the estate and the absence of a reasonable likelihood of rehabilitation” is “cause” for the conversion of a chapter 11 case to a chapter 7 case. Here, both elements are satisfied and cause exists to convert the case to chapter 7.

1. The Continuing Accrual of Post-petition Royalties and Advertising Fees to Burger King Constitutes a Continuing Loss to, or Diminution of, the Debtors’ Estates.

In determining whether a moving party has shown a continuing loss to or diminution of the estate, the Court must look beyond the bare form of the debtor’s filed reports and financial statements and make a full evaluation of the present condition of the estate. *In re Economy Cab & Tool Co.*, 44 B.R. 721, 724 (Bankr. D. Minn. 1984). Courts have held that cause exists under Section 1112(b)(4)(A) of the Bankruptcy Code where the evidence shows “that the debtors had a negative cash flow and no intention of rehabilitating their business.” *Loop Corp. v. U.S. Trustee*, 379 F.3d 511, 518 (8th Cir. 2004). The *Loop* court also noted that “a sustained negative cash flow after entry of the order for relief... ..is sufficient to

support a finding that the debtor is experiencing a continuing loss to the estate.” *Id.* at 515-516.⁴ The required diminution need not be substantial. “All that need be found is that the estate has suffered *some* diminution in value.” *In re East Coast Airways*, 146 B.R. 325, 336 (Bankr. E.D.N.Y. 1992) (emphasis added). Accordingly, negative cash flow resulting from the debtor’s administrative expenses is sufficient to satisfy the first element of section 1112(b)(4)(A). *Loop*, 379 F.3d at 516; *see also In re Schriock Constr., Inc.*, 167 B.R. 569, 575 (Bankr. D.N.D. 1994) (finding that the continuing loss to or diminution of the estate could be established by showing that the debtor incurred continuing losses or maintained negative cash flows); *Matter of 3868-70 White Plains Road Inc.*, 28 B.R. 515, 518 (Bankr. S.D.N.Y. 1983) (evidence of continual negative cash flows is sufficient to satisfy the continuing loss to or diminution of the estate element).

If one were to include Burger King’s accruing, but unpaid royalties and national advertising fees (and to arrive at a true and correct picture of the Debtors’ financial condition, one must), the Debtors have operated with negative cash flows since the inception of this case, and will continue to do so until they abandon or liquidate their assets. The only way to stanch the bleeding and maximize value for the creditors at this point is for the Debtors to abandon their unprofitable stores and sell substantially all of their assets – in other words, a chapter 7 liquidation.

Accordingly, the Debtors’ continuing inability to pay post-petition obligations as they come due satisfies the first element of Section 1112(b)(4)(A).

⁴ Prior to the passage of the Bankruptcy Abuse and Consumer Protection Act of 2005, Pub L 109-8, 119 Stat. 23 (2005), section 1112(b)(4)(A) was codified at 1112(b)(1). Thus, cases decided prior to 2005 cite section 1112(b)(1).

2. There Is No Reasonable Likelihood of Rehabilitation of the Debtors.

The Debtors' intention to sell substantially all of their operating assets, and the absence of any intent to re-establish operations after these cases are closed demonstrate that there is no likelihood of rehabilitation. It is well established that the "reasonable likelihood of rehabilitation" element of Section 1112(b)(4)(A) means that the debtor is able to put itself back into good condition and reestablish its business on a sound basis. *Economy Cab*, 44 B.R. at 725 n.2 (citing *In re L.S. Good & Co.*, 8 B.R. 310 (Bankr. N.D. W.Va. 1980)); *see also Loop*, 379 F.3d at 516 (finding that a debtor with no intention of restoring its business had no reasonable likelihood of rehabilitation). Courts have also held that for there to be a reasonable likelihood of rehabilitation, an operating business must exist for the debtor to reorganize after the confirmation of the plan. *In re Gonic Realty Trust*, 909 F.2d 624, 627 (1st Cir. 1990) (affirming dismissal of a chapter 11 case where there was "no business left to reorganize"); *see also Loop Corp.*, 379 F.3d at 516 ("[I]t is difficult to imagine a liquidating debtor who will not meet the criteria for cause described in section [1112(b)(4)(A)].").

The Debtors have stated that they intend to sell their assets and cease operating. Indeed, a condition of the Limited License Agreement is that the Franchise Debtors sell the 52 locations operating under the Limited License Agreement. Accordingly, there will be no rehabilitated business at the end of this case, and the second element of Section 1112(b)(4)(A) is satisfied.

B. Additional "Causes" Favor Converting the Debtors' Chapter 11 Case to Cases Under Chapter 7.

Additional factors favor converting the Debtors' chapter 11 cases to cases under chapter 7. The list of "causes" in section 1112(b)(4) is "non-exhaustive" and other types of

cause may establish support for conversion of a chapter 11 case to a chapter 7 case. *Gonic*, 909 F.2d at 627 (relying on factors not specifically enumerated in section 1112(b) to dismiss the debtor's chapter 11 case). The court may therefore consider other factors and use its equitable powers to reach the appropriate result. *Id.* Thus, the court need not narrowly analyze a single subsection of section 1112(b)(4) such that all other factors favoring conversion are excluded. *Loop*, 379 F.3d at 515 n.2.

In addition to the Debtors' continuing losses and lack of any prospect of rehabilitation, the Insider Guarantors' relationship with Burger King coupled with the Debtors' intent to liquidate justifies conversion. As this Court has recognized, "administration by a Chapter 7 trustee is the preferred vehicle for liquidation under the Bankruptcy Code" where a chapter 11 debtor seeks to remain in chapter 11 solely for the purpose of liquidating its assets. *In re Minnesota Alpha Found.*, 122 B.R. 89 at 94 n.10 (Bankr. D. Minn. 1990.) Additionally, where liquidation is the central focus of a chapter 11 petition, the court must be cognizant of the "self-interest of management and other professionals in retaining control." *Id.* In this case, the Insider Guarantors' relationship with Burger King creates a powerful conflict of interest. The Insider Guarantors have a significant incentive to ensure that a sale of the Debtors' assets occurs, no matter the price, provided that the sale results in an assumption and assignment of all of the Debtors' franchise agreements with Burger King, even if the terms of a sale are not in the best interests of all creditors. In such a state of affairs, Burger King is able to exercise extraordinary influence in any sale process.

An independent trustee could efficiently monetize or abandon, and distribute the Debtors' remaining assets under the Court's continued supervision and eliminate the

conflicts of interest inherent in the Insider Guarantors' relationships with Burger King. The appointment of a chapter 7 trustee would also avoid the significant time and expense that will be necessary to obtain approval of a disclosure statement and confirm a chapter 11 plan.

These factors further illustrate that converting the Debtors' chapter 11 cases to cases under chapter 7 is necessary and appropriate and will reap significant benefits for creditors.

C. No "Unusual Circumstances" Are Present

The 2005 BAPCPA amendments to section 1112(b) added the requirement that there must not be any "unusual circumstances specifically identified by the court that establish that the requested conversion or dismissal is not in the best interest of creditors or the estate." 11 U.S.C. § 1112(b)(1). Section 1112(b)(1) does not define unusual circumstances, "but the phrase contemplates conditions that are not common in chapter 11 cases." *In re Pittsfield Weaving Co.*, 393 B.R. 271, 274 (Bankr. D.N.H. 2008) (citing *In re Fisher*, 2008 WL 1775123 at *5 (Bankr. D. Mont. Apr. 15, 2008)). Courts have significant discretion in determining whether unusual circumstances exist to establish that conversion to a chapter 7 case is not in the best interest of creditors. *Id.* at 274-75 (citing *In re The 1031 Tax Group, LLC*, 374 B.R. 78, 93 (Bankr. S.D.N.Y. 2007)).

Here, no unusual circumstances are present to justify maintaining the Debtors' cases as chapter 11 proceedings. Instead, these cases present a clear-cut situation where a continuing loss to or diminution of the estate, the admitted lack of a reasonable likelihood of rehabilitation of the debtor, and the presence of other equitable factors compel conversion to chapter 7.

CONCLUSION

Each day, the amount of post-petition royalties and advertising expenses the Debtors owe to Burger King grows. There will be no business enterprise to rehabilitate at the end of this case, as the Debtors intend to sell their assets and liquidate. The Insider Guarantors have significant conflicts of interest that may cause them to operate this case for the benefit of Burger King over the other creditors. Conversion of the Debtors' chapter 11 cases to cases under chapter 7 will prevent continued loss to or diminution of the estate and protect all of the Debtors' creditors. For these reasons, the court should convert the Debtors' chapter 11 cases to cases under chapter 7.

FAEGRE & BENSON LLP

Dated December 20, 2010

/e/ Michael F. Doty
Stephen M. Mertz (#212131)
Michael F. Doty (#0388303)
Christopher J. Harayda (#0390333)
2200 Wells Fargo Center
90 South Seventh Street
Minneapolis, MN 55402
Telephone: (612) 766-7000
Facsimile: (612) 766-1600

-and-

MORGAN LEWIS & BOCKIUS, LLP
Jonathan K. Bernstein
225 Franklin Street, 16th Floor
Boston, MA 02110-4104
Phone: (617) 341-7760
Fax: (617) 341-7701

Attorneys for Bank of America, N.A.

UNITED STATES BANKRUPTCY COURT
DISTRICT OF MINNESOTA

**JOINTLY ADMINISTERED UNDER
CASE NO. 10-38652**

In re:

DUKE AND KING ACQUISITION CORP.,

Court File No. 10-38652

Debtors.

Court File Nos:

(includes:

Duke and King Missouri, LLC;

10-38653 (GFK)

Duke and King Missouri Holdings, Inc.;

10-38654 (GFK)

Duke and King Real Estate, LLC;

10-38655 (GFK)

DK Florida Holdings, Inc.)

10-38656 (GFK)

Chapter 11 Cases
Judge Gregory F. Kishel

**ORDER GRANTING MOTION TO CONVERT DEBTORS' CHAPTER 11 CASES
TO CASES UNDER CHAPTER 7 PURSUANT TO 11 U.S.C. § 1112(b)(1)**

Upon consideration of the Motion of Bank of America, National Association, to convert the above-captioned Debtors' chapter 11 cases to cases under chapter 7 pursuant to 11 U.S.C. § 1112(b)(1), and pursuant to the terms set forth in this Order,

IT IS ORDERED THAT:

1. The Debtors' chapter 11 cases shall be converted to cases under chapter 7 pursuant to 11 U.S.C. § 1112(b)(1).

2. This Court shall retain jurisdiction over any and all issues arising from or related to the implementation and interpretation of this Order.

Dated _____

Gregory F. Kishel
UNITED STATES BANKRUPTCY JUDGE